

Consultant, Consumer Markets, Accountancy & Finance

www.tracerecruit.com

Trace is a boutique Accountancy Recruitment Consultancy based in Central London. We have 3 practice areas, Commerce & Industry, Not-for-profit, and Financial Services. We recruit from Part Qualified level up to FD/CFO, working hard to find the best candidates who have the skills and qualifications, competencies and cultural fit to be the best performers in our clients organisation. All of our Consultant's are experts in the industries they work in.

It is a great time to join us. We are an established business in our market, with great offices on Chancery Lane, and we can offer the right candidate a great platform to support the building of a successful interim division. We currently have a strong candidate base (including a relationship with Global Career Link), and a wide ranging set of client relationships to share and work with.

The role

We are looking for a Consultant to focus on Consumer Markets in Central London in qualified accountancy and finance. Clients include: Charles Tyrwhitt, The White Company, Cineworld, Sainsbury's, Monster Energy Drinks and some more amazing brands!

As a business we are aiming to get from the 11 employees we are now to 25 heads in the next 3-5 years. This is a key hire in helping us shape the next period of our growth. 2016/17 is our 6th year and biggest year with c£1.5m t/o.

Benefits include; great bonus/management bonus scheme, share holding potential, 28 days holiday, flexible working.

Responsibilities:

- Create a industry led niche in accountancy and finance recruitment
- Generate a good and consistent stream of activity resulting in revenue
- Provide the best possible customer service to trace clients and candidates
- Commitment to ongoing business development to safeguard the future of the business
- Play a role in the marketing strategy of trace accountancy & finance
- Promote and cross sell the other trace businesses

Qualifications and competencies:

- Degree educated with good academics
- An entrepreneurial spirit, with a daily energy to make things happen and be unique
- Vision to create something unique and engaging
- A determination to work hard and achieve great results
- A desire to provide an honest, career centric customer service
- A fun and inquisitive approach to work
- Professional demeanour

Whatever you're in the business we expect all team members to exhibit the following values and behaviours:

Collaborative, we work as one, we build durable relationships, and we remove barriers to working together. **Expert**, we are specialists, we train specialists, and we invest in the best talent. **Pioneering**, we innovate, we challenge assumptions, and we go beyond. **Ambitious**, we strive to make a difference, we want growth for our staff and our business, and we want to be known as the best at what we do. **Principled**, we respect our colleagues, we compete fairly, and we serve with integrity.